



CORPORATE PROFILE

2023

bayset  **YEARS**
2000 - 2020
**SUPPORTING
CONSTRUCTION**

 **bayset**
Specialist Trade Suppliers
Waterproofing, Flooring & Concrete Repair Industries

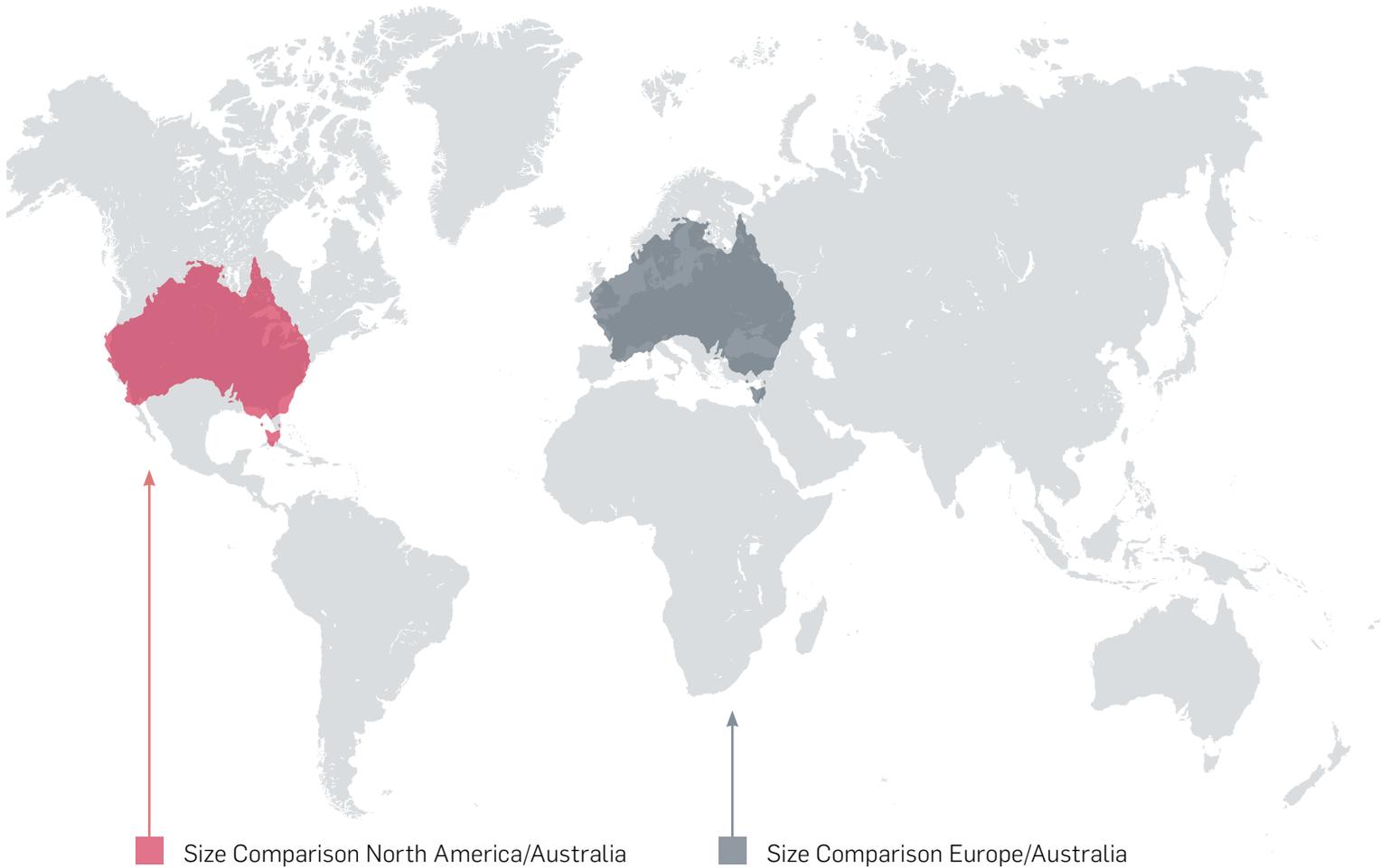
Our Locations



Note: For full branch details refer to back cover.

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About Us



Established in 2000, Bayset is an energetic Australian owned business providing solutions to the Waterproofing, Flooring and Concrete Repair industries. We operate along the Eastern seaboard from Queensland to New South Wales, Victoria and ACT.

Our senior technical team have over 230 years hands on experience in all areas of the building envelope, from basement to roof top and work with many international technically advanced companies to provide warranted solutions in our field of expertise. With local, knowledgeable, well-trained staff, Bayset prides itself on providing practical solutions for all your difficult problems.

Our mission is to be the partner of choice supplying end users in the waterproofing, flooring & concrete repair markets with unsurpassed customer service, outstanding value, and first class technical advice.

Unsurpassed Customer Service

- We have the right product, in the right place, always.
- Our team care and have a strong personal desire to please others.
- We treat others as we wish to be treated.
- We don't say no. We always find a solution.

Outstanding Value

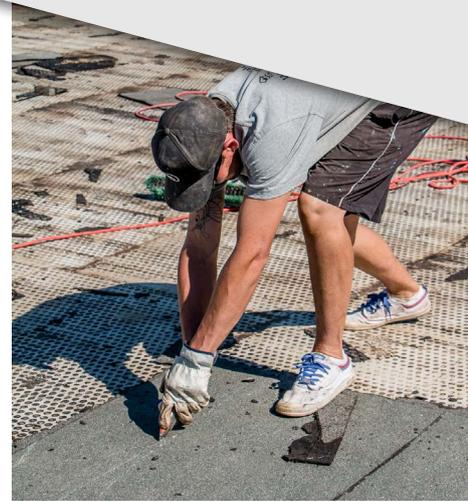
- We have a product offering that enables our customers to be competitive in their chosen fields. Leading brands at industry competitive pricing with industry leading information.
- We deliver added value to our customers with joint marketing initiatives.

First Class Technical Advice

- We have a well trained team with a high level of product knowledge
- All customers have access to Bayset training courses to enable them to keep abreast of new development in products and industry standards.
- All customers have access to onsite Bayset technical support.

Showrooms and dedicated training areas are an important part of the Bayset offer, allowing our customers, suppliers and team to interact and learn from our industry experience. We provide continued professional development for architects and engineers and facilitate product training days throughout the year. These are held in our purpose-built wet area training rooms and classroom.

Proud Members of:



Technical & Sales Team

Our technical sales team understands the importance of ensuring that all work is carried out using the best products and best practice principles.

We work extensively with our supply partners to ensure correct specification at the design stage of a project. Our in house quality assurance system ensures the highest quality workmanship and application standards. Bayset strives to ensure all products are specified and applied in accordance with data sheets, specifications and manufacturers recommendations.



Mal Ferraro Chief Executive Officer/Director
m. 0437 738 574 | e. mferraro@bayset.com.au

- Certified Surveyor in Structural Waterproofing
- Cert III Construction Waterproofing
- Approved CETCO Inspector
- AIW Vice President

Mal is a qualified waterproofing surveyor, approved CETCO Inspector and also has his Certificate III in Waterproofing. Mal joined the Bayset team in March 2008 and has over 25 years experience in Australia and the UK with roles in specification management, application and sales and marketing. Mal has an intimate knowledge of below ground waterproofing, crack injection, concrete repair, tile adhesive and levelling compounds.

Interests: Family, Sport, Camping, Motor Racing, Martial Arts.



Luke Caruso General Manager
m. 0402 372 975 | e. lcaruso@bayset.com.au

- Cert III Construction Waterproofing
- Approved CETCO Inspector
- Approved Soprema Inspector

Luke joined the Bayset team in 2010 and has held roles in the company such as Territory Manager, Queensland State Manager and most recently General Manager. Luke has extensive practical exposure to all types of liquid and sheet membrane systems with over 14 years' experience with domestic and commercial applications.

Interests: Family, Supporting the Brisbane Broncos (NRL), Surfing, Camping and Fishing.



Steve Russell National Technical Manager
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- Cert III Construction Waterproofing
- Approved CETCO Inspector
- Approved Soprema Inspector

Steve has been in the waterproofing industry for over 33 years, having run his own successful business in Canberra and Brisbane. Steve has worked in all areas of the industry and has a wide knowledge base in Bituminous, TPO and PVC sheet membranes. Steve brings extensive practical knowledge to the Bayset team and employs a methodical approach to everything he undertakes. Steve and his team are available to all Bayset customers to discuss and inspect projects, whether they are a new build or remedial problem solving.

Interests: Family, AFL, Fishing, Water-Skiing.



Colin Moody National Flooring Manager
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Colin joins Bayset with over 30 years' experience in the floor covering industry. His extensive knowledge stems from both a well-respected family operation and corporate business. He has built a valuable and loyal customer base in the retail sector, and with contractors, architects and designers. Colin loves a challenge and is looking forward to his new role and introducing Bayset's range of flooring materials and products to new and existing customers.

Interests: Family, Motorcycling, Motorsport, Gardening.



Justin Price Queensland Sales Manager
m. 0455 662 070 | e. jprice@bayset.com.au

• CERT III Wall & Floor Tiling

Justin has over 23 years' experience within the tiling and waterproofing industry and holds a Certificate III in Wall & Floor Tiling. Justin has extensive experience in the UK and Australian Tiling industry in both the commercial and domestic markets. He embraces problem solving and enjoys learning new techniques to overcome the modern demands of construction.

Interests: Family, Soccer (Unfortunately a Spurs Supporter), Golf, Running.



Greg Smith NSW/ACT State Manager
m. 0428 098 447 | e. gsmith@bayset.com.au

• Cert III Construction Waterproofing
• Approved Soprema Inspector
• A grade mechanic NZ
• Certified Carpenter Nevada USA
• Certified Floor installation USA
• Certified Pipeline operator USA

Greg has over 22 years' experience as a master floor layer in the construction waterproofing industry in the US and Australia. Greg comes to Bayset with a practical knowledge base of the waterproofing, flooring and tiling industries. Greg heads up our NSW team and has based his business on having the very best "customer service". Greg and his team excel at making things happen on time, every time.

Interests: Family, Surfing, Rugby.



Beau Cornick New South Wales Technical Manager
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Beau joins Bayset with 15 years' experience in the construction industry, with a particular interest and expertise in remedial systems and solutions. He has an extensive knowledge of coatings systems, waterproofing, concrete repair, and cathodic protection. He is looking forward continuing his many relationships within our industry and meeting many of the new clients within the Bayset client base. Beau is available to all our NSW clients as a resource to assist with problem solving and providing practical solutions for any situation.

Interests: Family, Surfing, Music and Fishing.



Lorian Fosdick Victorian State Manager
m. 0434 710 777 | e. lfosdick@bayset.com.au

• (M.P.M.) Masters in Project Management

Lorian Joins Bayset in Melbourne with an extensive knowledge of the waterproofing industry. Having spent the last 9 years working with tier 1 builders on iconic projects around Melbourne, such as the VCCC (Victorian Comprehensive Cancer Centre) Ian Potter Queens Hall and Melbourne Exhibition Centre expansion Project, providing waterproofing solutions to a multitude of complex problems. Lorian prides himself on having a "best fit" solutions-based approach to remedial problem solving.

Interests: Family, AFL, Gardening.



Robert Mundy Victorian Field Technician
m. 0498 231 176 | e. rmundy@bayset.com.au

• Cert III Construction Waterproofing

Rob joins Bayset as our Victorian Field Technician with over 13 years' experience working with tier 1 builders both on the tools and managing waterproofing teams. Rob has extensive experience with most forms of waterproofing including Spray applied Polyurea systems, Roll applied membranes, Sheet membrane systems, below ground blindside tanking, Injection systems, Electronic leak detection and traditional roll applied membrane systems. Rob also worked extensively with Quality assurance software and Procedure.

Interests: Family, Sport, Martial Arts.



Major Product Groups

Waterproofing Membranes / Waterproofing Systems

Bayset stock a wide range of waterproofing membranes and systems for all situations. Our extensive range of waterproofing products include liquid and sheet membranes from leading national and international manufacturers. This ensures we have complete waterproofing systems for the entire building envelope, including basement waterproofing. Bayset supply the CETCO range of bentonite products to the QLD, NSW and VIC market and are the exclusive Queensland/NSW & Victorian distributors for Soprema sheet & traffic membrane systems. In addition, Bayset are the Australian distributors for Newton Waterproofing Systems and carry a wide range of waterproofing products from WPA, Mapei, Sika & Bostik.

Acoustic Underlay

Bayset are distributors of the A1 Rubber Acoustamat range of acoustic underlays and the systems to ensure correct installation. AcoustaMat acoustic underlay products have been individually tested at the CSIRO Laboratory, in accordance with the requirements of ISO 140-8 Part 8: "Measurement for the reduction in transmitted impact noise by floor coverings on a standard floor" and, as a result, are deemed to satisfy the performance requirements of the NCC. AcoustaMat also complies with ISO 140-6 Part 6 "Measurement of sound insulation in buildings and building elements: Laboratory measurement of sound insulation of floors".

PU and Epoxy Crack Injection Systems

Bayset's range of injection systems are headed up by the SealBoss and LeakSeal range from the USA, which provides specialist remedial waterproofing solutions for infrastructure projects as well as commercial and residential construction. This range includes hydrophilic and hydrophobic polyurethane water activated foams. The SealBoss quick fix range of Polyurea is ideal for installing new or repairing existing joints in cool rooms, wastewater tanks, heavy traffic warehouses and workshops. The system enables fast turnaround times with areas being back in service in less than 60 minutes. In addition, Bayset carry a complete range of epoxy crack injection systems for structural repairs and anchoring from leading suppliers such as Hychem and RLA.

Geotech

Sinking slabs and Soil issues can cause both safety and property value problems. Bayset has partnered with US leaders Alchemy-Spetic to offer solutions for unlevel concrete and unstable soil.

Concrete Levelling: A structure is only as good as the foundation it's built on. And regardless of how well-constructed a structure may be, most foundations settle. Erosion, shifting soil, compaction, and many other environmental conditions tend to cause settling.

Deep Lift™ Structure Levelling: Poor compaction, water erosion, broken pipes, and organic material in the soil can all lead to settling of a foundation or a roadway. Traditional slab lifting can bring concrete and structures back into place but it doesn't necessarily address the underlying issue or guarantee a long term fix.

Soil Stabilization: Unstable soil can be defined as soil that will not stay in place on its own, and therefore requires extra support. It should be noted that unstable soil can threaten the stability, security and safety of infrastructure and can damage, degrade, and even destroy a number of structures, such as buildings, bridges, and roads. Alchemy-Spetic offers a unique combination of high-strength polyurethane structural lifting foams along with the equipment and training needed to address all of the above Geotechnical problems.



Concrete Repair & Construction Grouts

Bayset stock leading brands of specialist concrete repair mortars and construction grouts including Mapei, Sika, Aftek and Bostik. Bayset offer solutions utilising the most advanced technology and designs to resolve challenging situations, such as corrosion inhibiting, structural repairs and protection of concrete structures. Bayset's range of construction grouts covers the vast majority of on-site situations, from general purpose grouting to underwater applications and includes high flow, pumpable products as well as high early strength mortars.

Floor Preparation

Bayset stock a complete range of floor levelling and repair products, including primers, moisture and vapour barriers, underlayments and finishing compounds from leading manufacturers such as Uzin (QLD & NSW), Sika, Aftek and Bostik. Whether you are installing carpet, timber, vinyl, LVT or ceramic tiles, Bayset can provide the appropriate preparation solutions for all your flooring requirements.

Flooring Adhesives & Accessories

Bayset distributes a range of leading brands of resilient flooring adhesives from local manufacturers Holdfast and internationally acclaimed flooring products manufacturer Uzin providing full system specifications and leading edge technical products. Bayset are also stockists of Crain & Wolff Tools as well as Tools & Accessories from many other industry manufactures.

Tile Adhesives & Grouts

Recent trends in tiling have seen tiles become larger, thinner, smaller, thicker, just so many variations now available in the Australian market. Natural stone consumption has increased due to better availability and more competitive pricing. These types of tiles present the installer with a fresh round of challenges to be faced to ensure a trouble-free long-term installation.

Bayset have partnered with TPA, RLA, Bostik, Mapei and LATICRETE to provide the market with an ever evolving range of adhesives and grouts that ensure any application can be carried out with ease and efficiency. Hydrophobic, mould resistant grouts and light weight water wash up epoxy grouts ensure the tile installation remains in peak condition for the life of the installation.

Specialty Coatings / Epoxy Coatings

Bayset's partnership with Hychem International has built a firm position in the Australian resin flooring market on a foundation of knowledge and commitment in formulating a superior range of systems used to protect and improve the appearance of concrete structures. This partnership allows Bayset to provide concrete protection solutions for sectors such as the flooring, waterproofing, engineering, water and mining markets. Hychem's extensive grouting portfolio has evolved over time to provide a comprehensive range of products to protect a wide cross section of concrete structures throughout Australia.

Silicones & PU Sealants

Bayset stock an extensive range of Polyurethane, Silicones, MS and Spur sealants and adhesives covering a wide range of applications and colours from leading brands such as WPA, Admil, Bostik, Sika and Mapei.

Tools & Accessories

Bayset stock a very wide range of tools and accessories to suit all our market segments and includes leading brands such as Raimondi, Sigma, Leister, Sola, Diarex, Plastec, Bounty Brasswear and Lauxes. We also stock an extensive range of Tile & Flooring trims from BAT and BBS.



Bayset are committed to improving the quality of workmanship and standards within the Australian construction industry and conduct and facilitate ongoing training programs both in house and on-site.

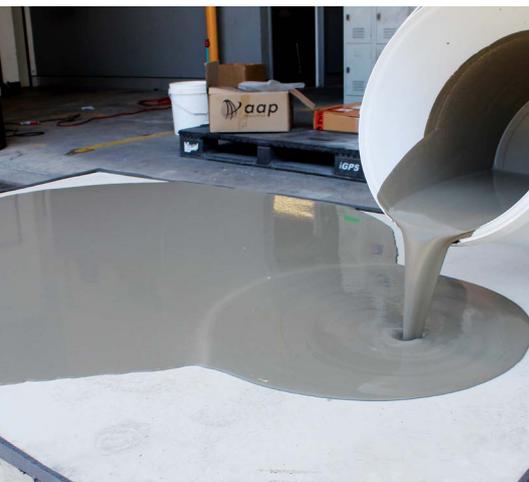
Our state of the art Brisbane based training facilities will be rolled out to all states Bayset operate in with a view to providing ongoing practical and theoretical training to all interested contractors and industry personal.



EXCLUSIVE SUPPLY PARTNERS



SUPPLY PARTERS





Waterproofing, Flooring & Concrete Repair Industries

www.bayset.com.au



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